

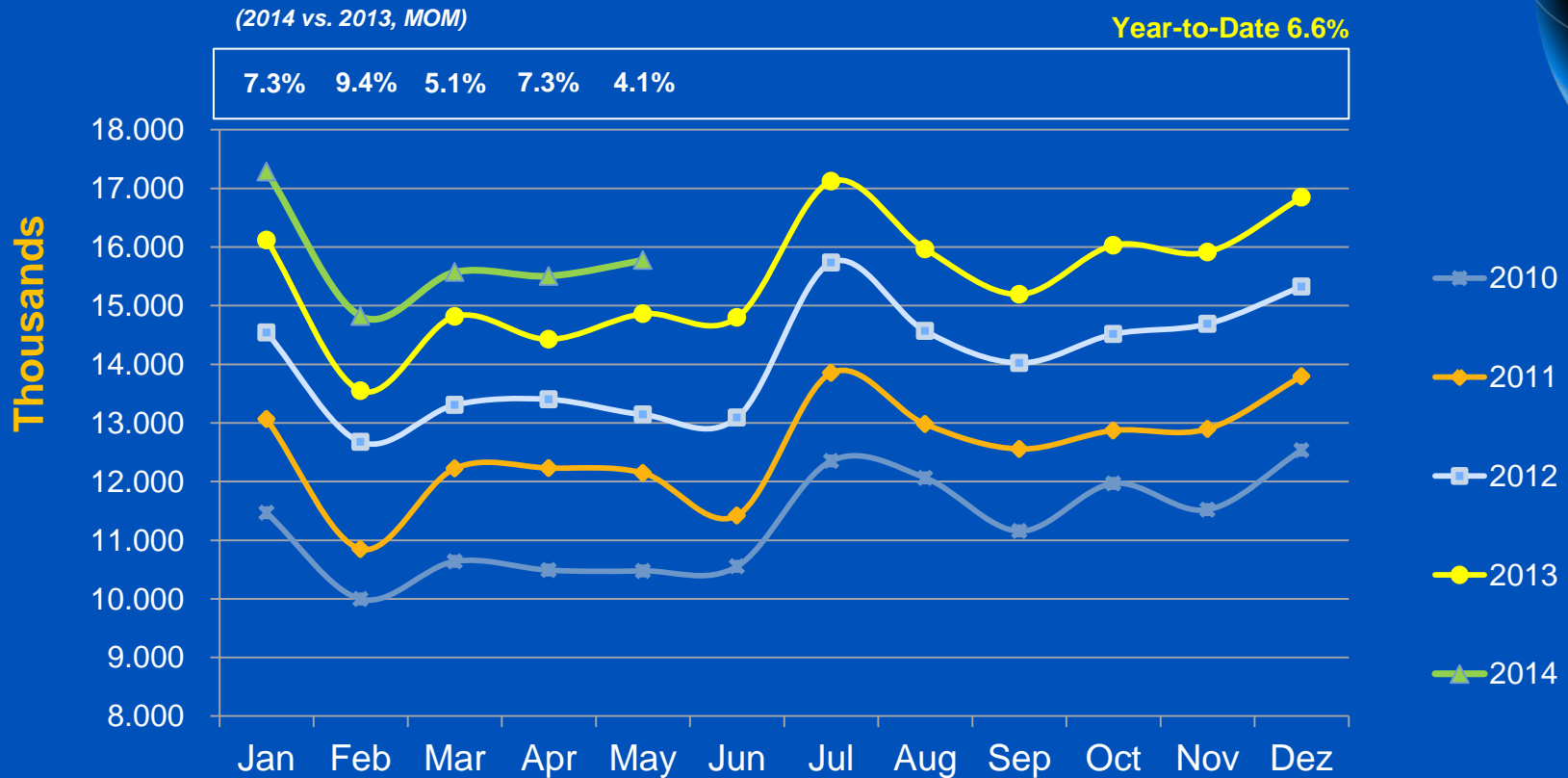
Latin America Quick Market View

May 2014



Commercial Aviation

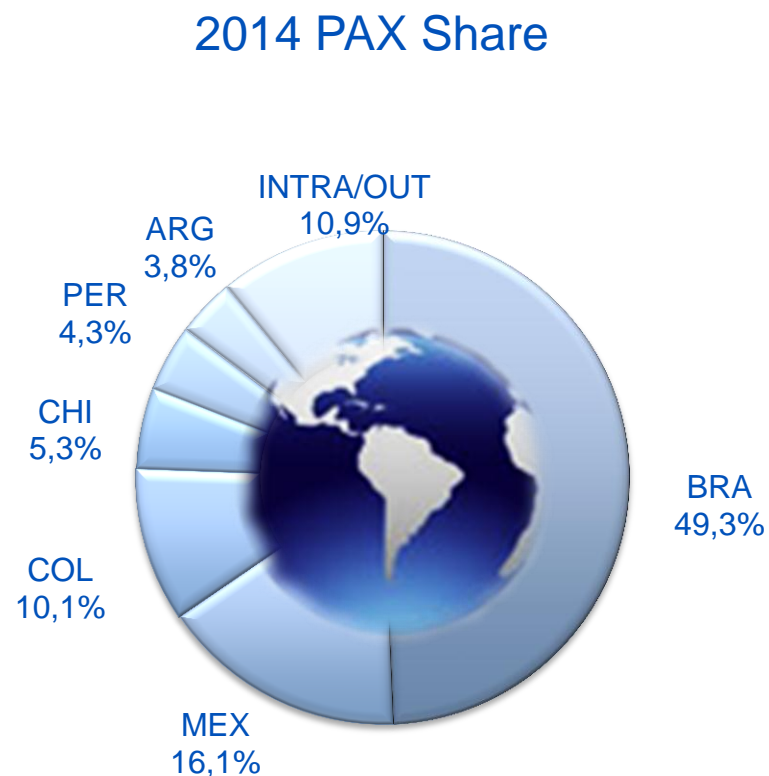
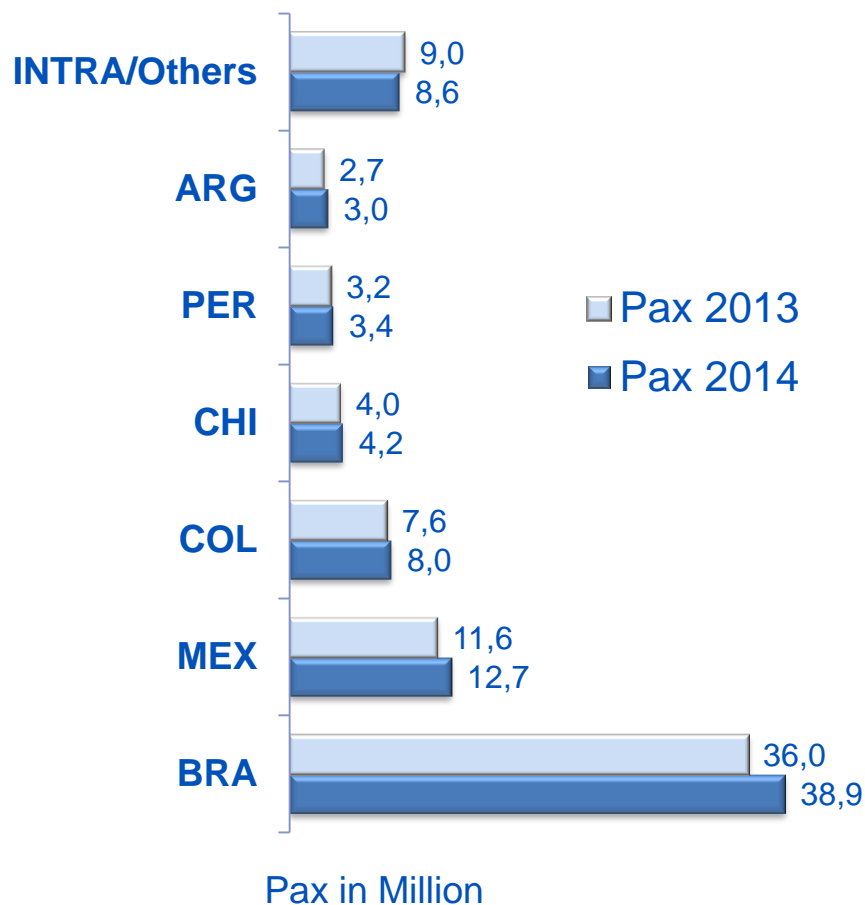
Latin America Air Passenger Transport



Intra-latam and Domestic data only

Air Passenger Transported Share

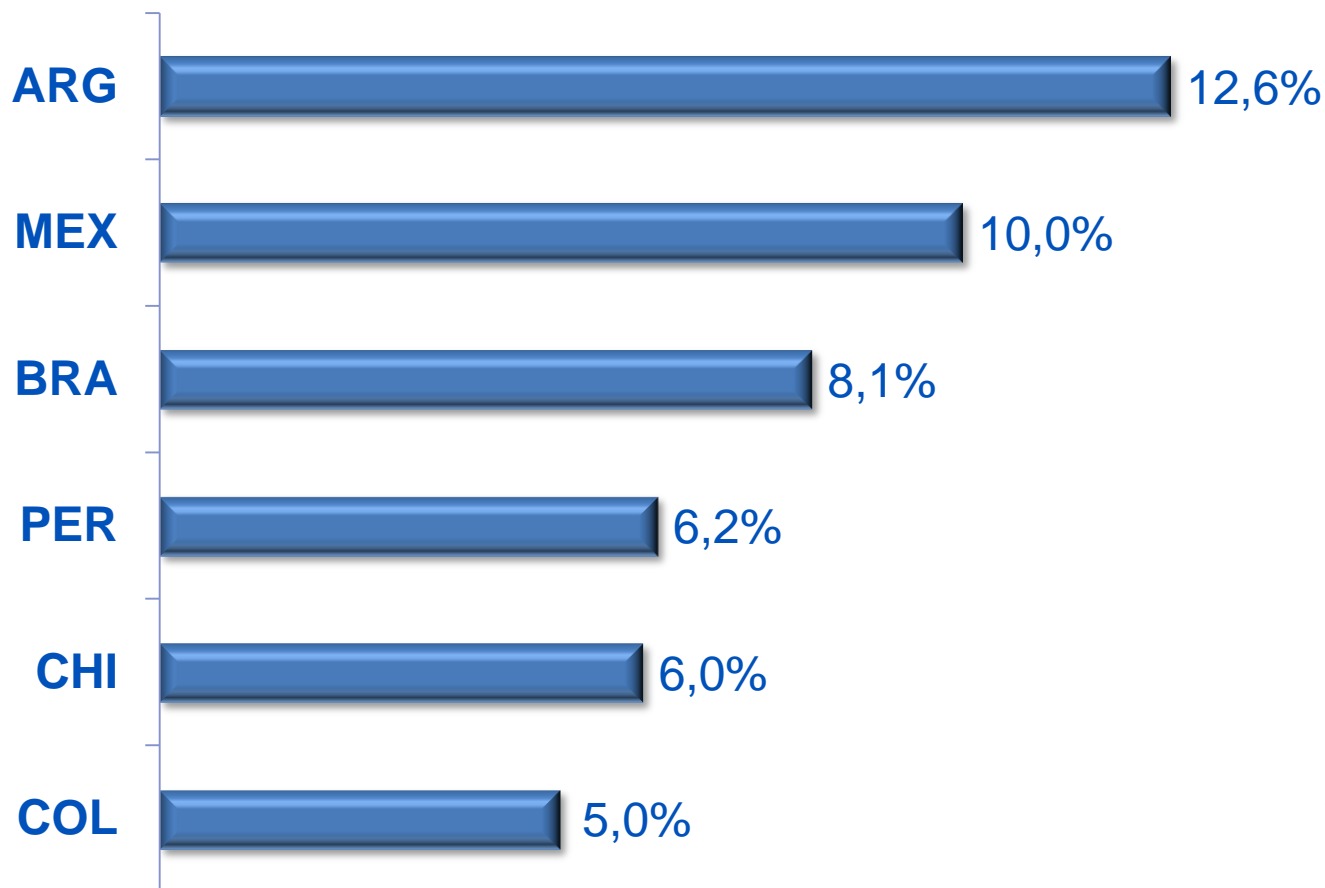
Domestic+Intra Latin America – 78.9 million pax transported in 2014 (+ 6.6% yoy)



Note: Country = Domestic Traffic Only

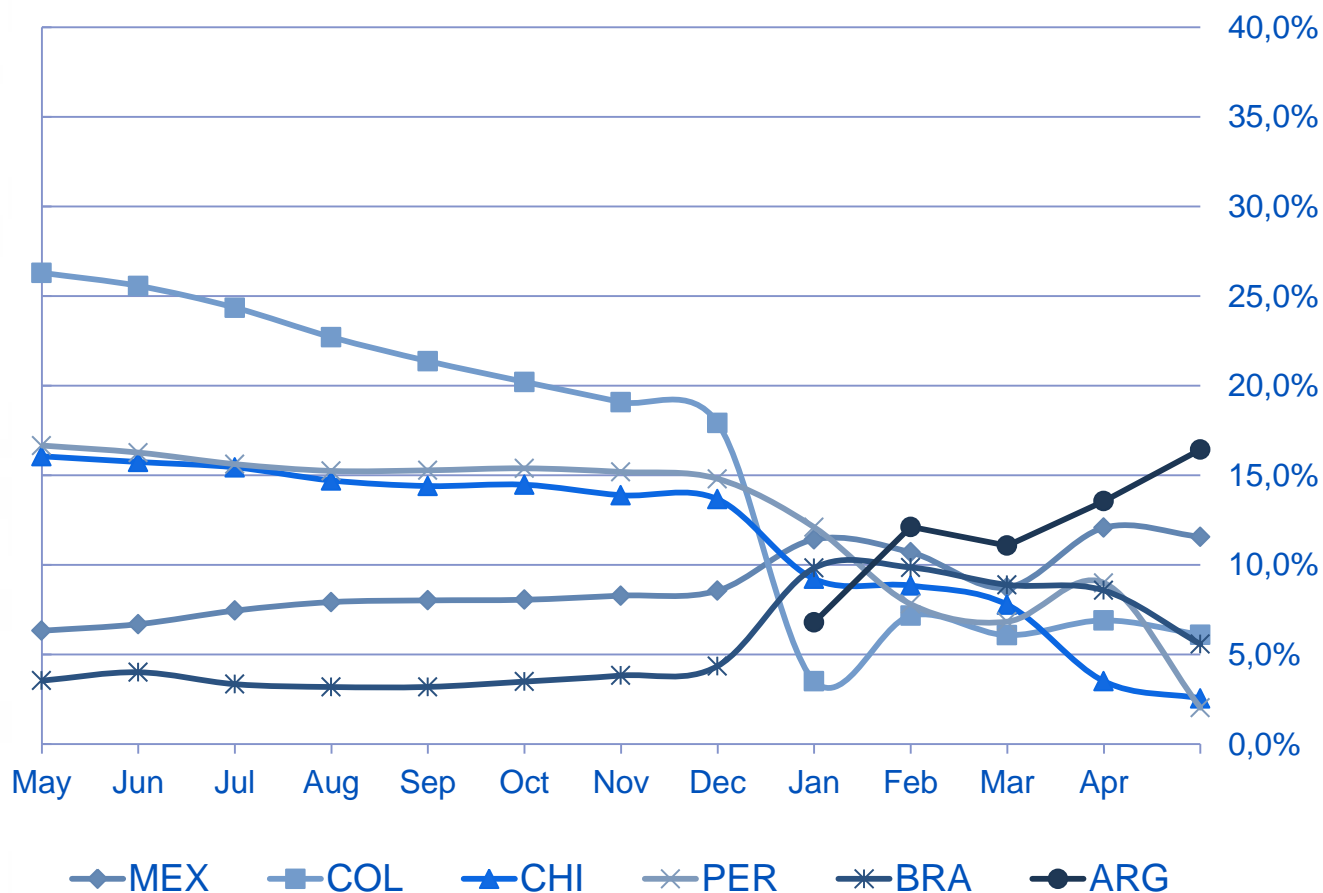
Air Passenger Transported

2014 Growth Rate – (YTD) Domestic



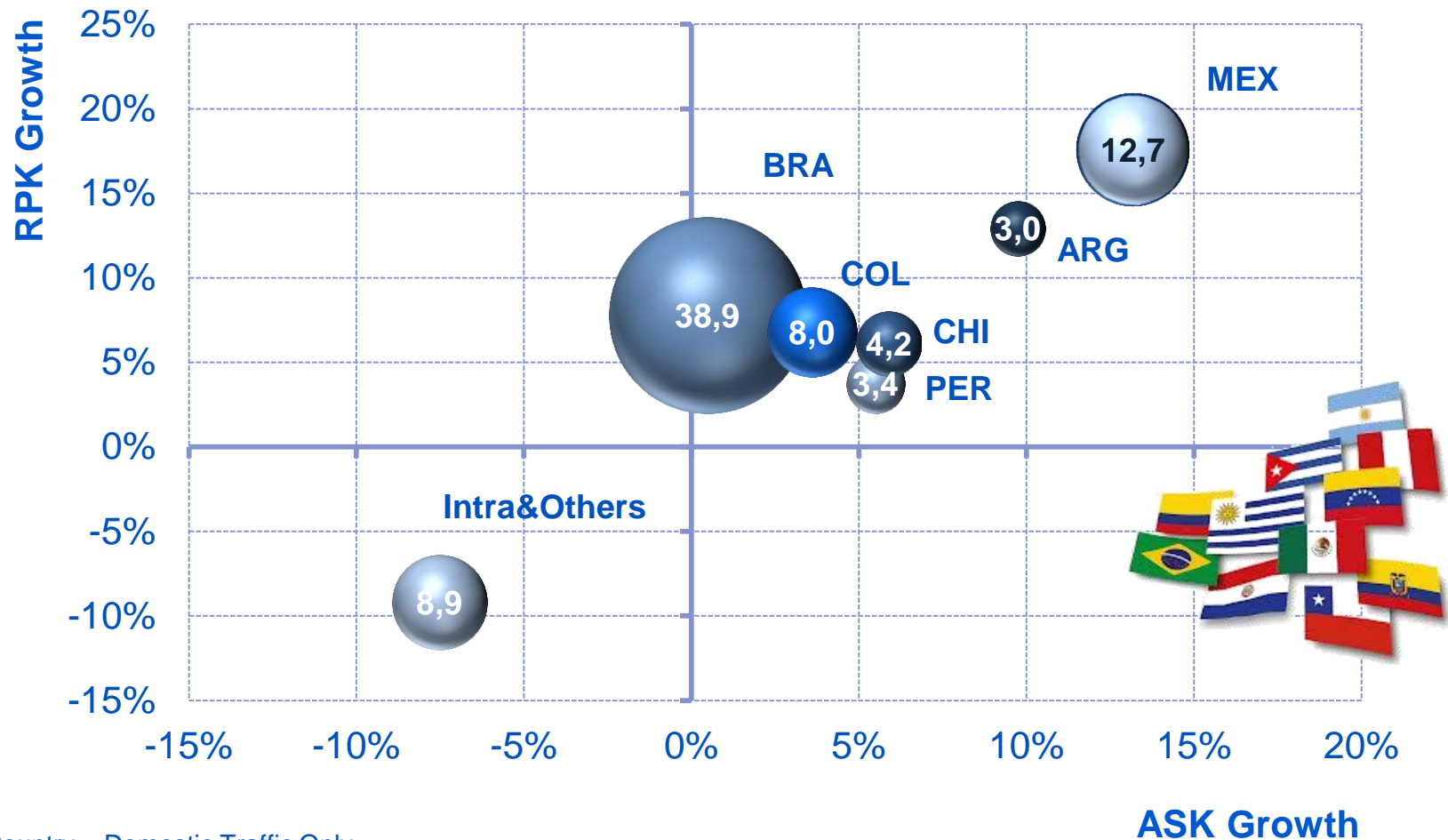
Air Passenger Transported

Last 12 Months Growth Rate (M-o-M) – Domestic



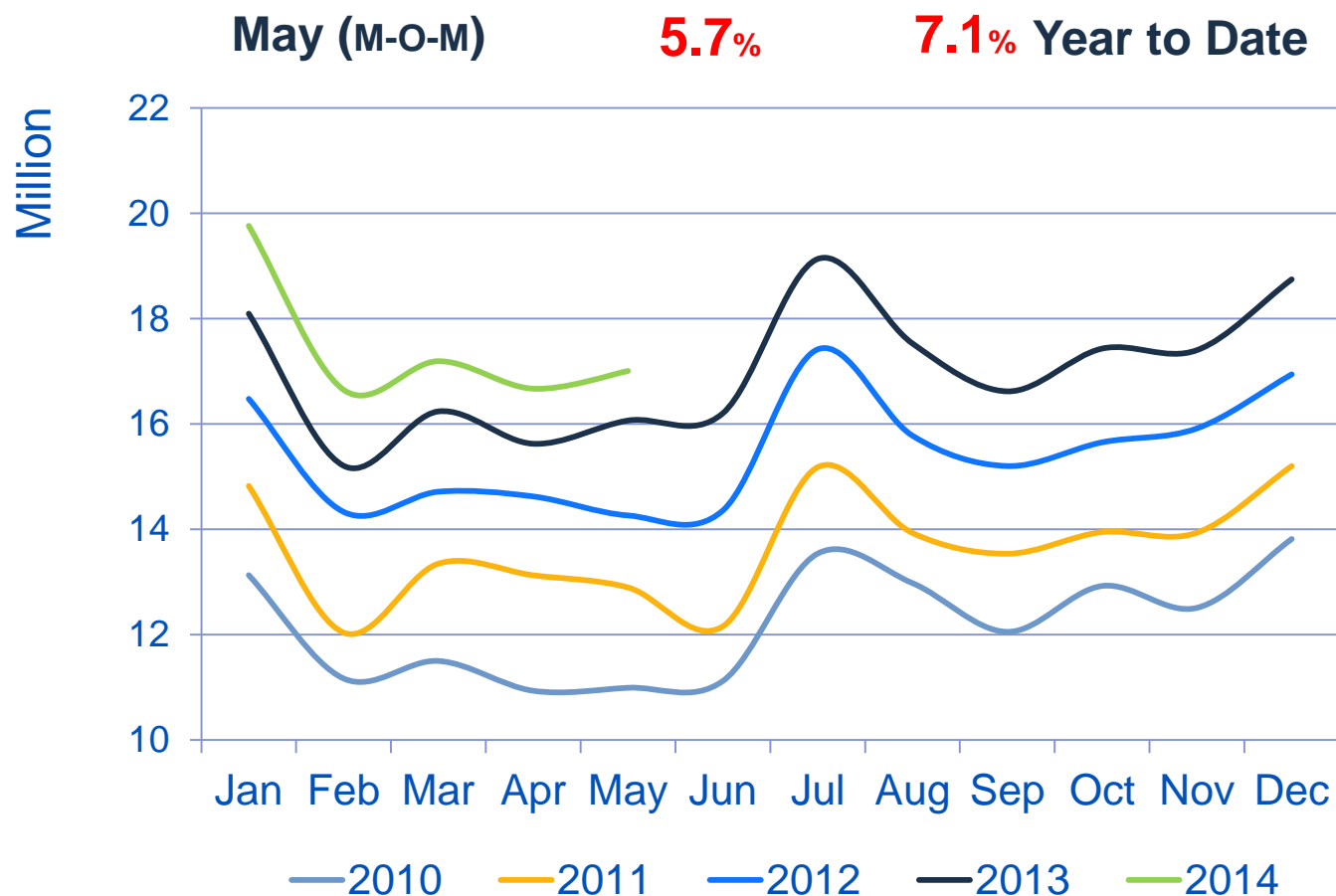
Air Traffic Growth Rates

Domestic+Intra Latin America - Year-to-Date (Bubble Size – Pax in Million)

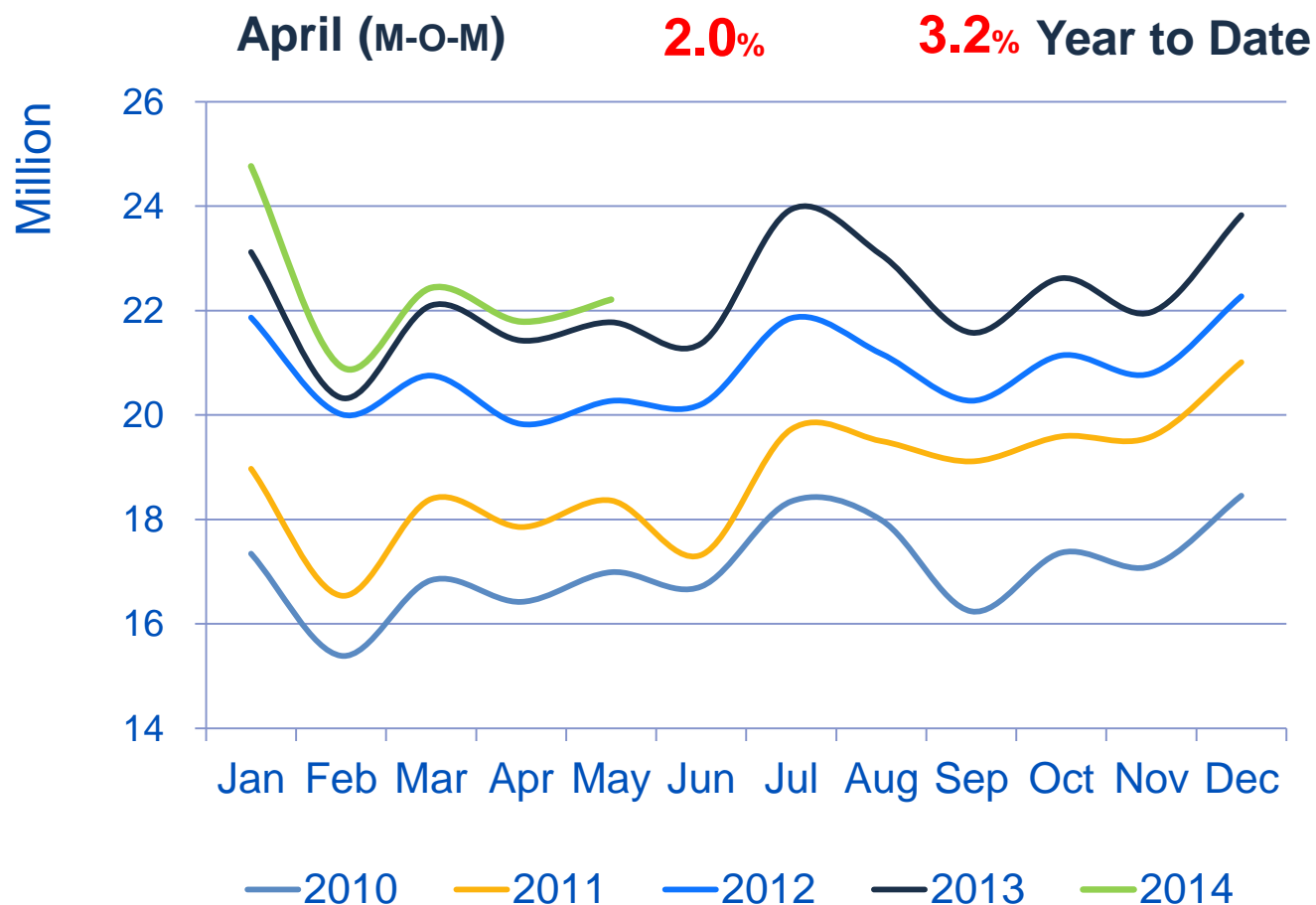


Note: Country = Domestic Traffic Only

Air Traffic Performance – Demand (RPK)

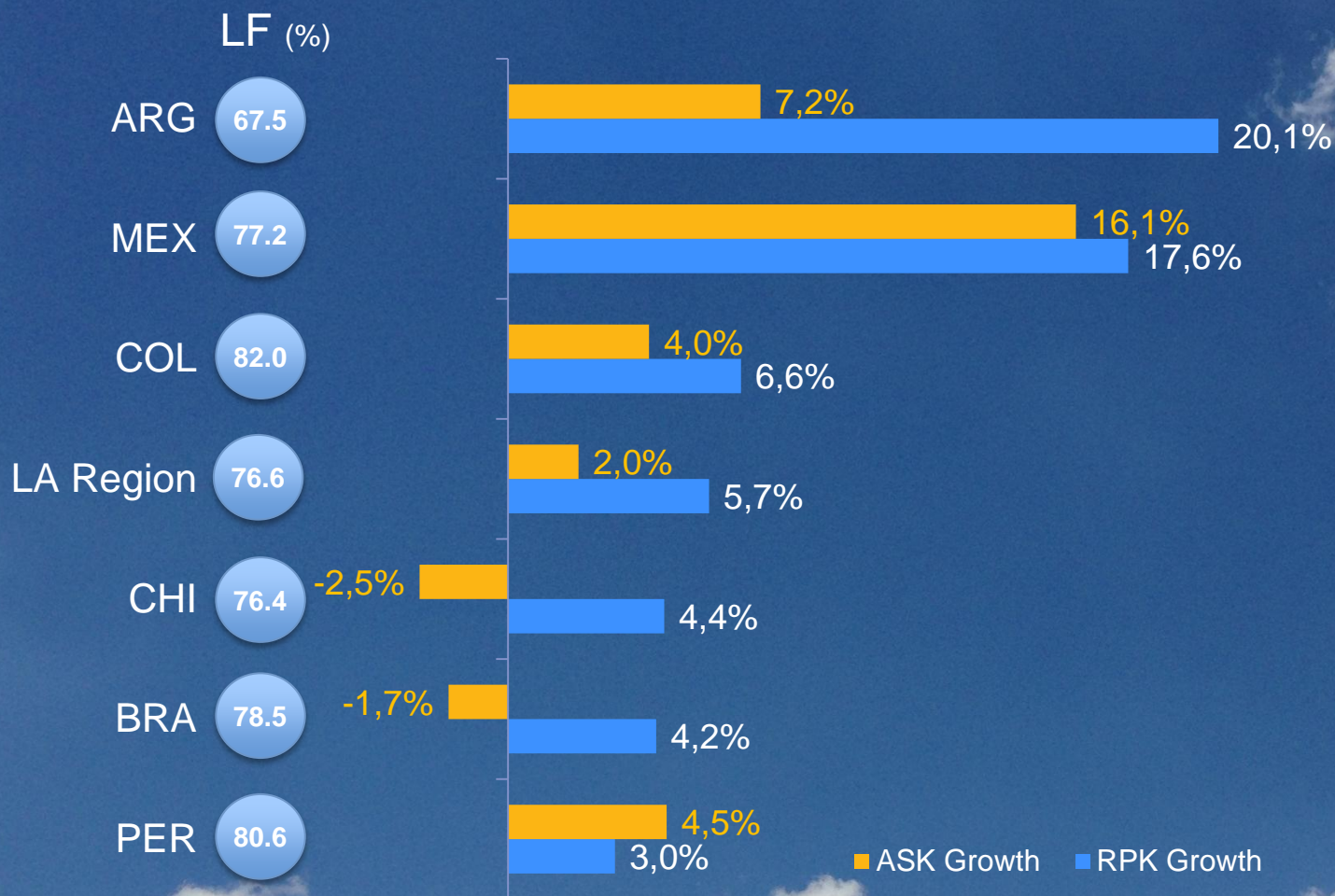


Air Traffic Performance – Capacity (ASK)



Air Traffic Performance

May – Ranked by RPK Growth Rate



Note: Country = Domestic Traffic Only

Source: ALTA Report, Government Air Transport Agencies

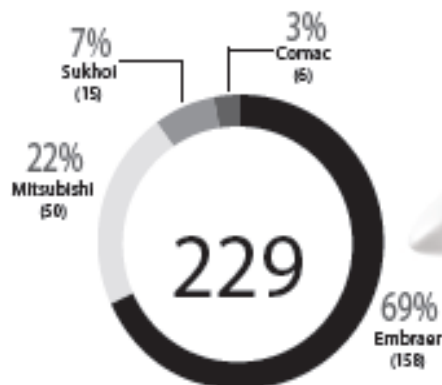
Farnborough 2014 Results*

E2, 2nd in total commitments and options and,

COMMITMENTS AND OPTIONS BY AIRCRAFT TYPE



1st into E-Jets Segment



| | |
|---------------------|-----|
| Embraer EJet E2 | 150 |
| Mitsubishi MRJ90 | 50 |
| Sukhoi Superjet 100 | 15 |
| Embraer EJet | 8 |
| Comac ARJ21 | 6 |



| Buyer | Orders | Share |
|-------------------------|------------|-------------|
| Three Starline Holdings | 100 | 44% |
| Azul | 50 | 22% |
| Eastern Air Lines | 40 | 17% |
| Air Mandala | 10 | 4% |
| Hyundai Finance Company | 8 | 3% |
| Other | 21 | 9% |
| TOTAL | 229 | 100% |

* As per Flightglobal – ShowBriefing, Farnborough Orders 2014

Question & Information:

Marketing & Sales, Commercial Aviation

EMBRAER – Latin America

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Note 1: This report is based on ALTA member report, plus relevant non members (Azul Airlines, Avianca Brazil, Interjet, VivaAerobus, Viva Colombia and SkY Airlines) . This combination represents 98% of total ASK produced in Latin America, according to OAG system.

Note 2: Argentina and Peru 2014 data have been estimated by Embraer through Sabre sys

Note 3: Data from Colombia are official until April 2014, May 2014 is from Sabre sys

Note 4: Schedule regular service only.